# Knowing Better via Systems Thinking: Traditions and Contemporary Approaches

## David Ing

Creative Systemic Research Platform Institute (Ticino, Switzerland; Mora d-Ebre, Span)

Systems Changes Learning Circle (Toronto, Canada)

Universitat de Barcelona October 10, 2022





### David Ing, Toronto, Canada

- Creative Systemic Research Platform, Research Fellow
- International Society for the Systems Sciences, President (2011-2012)
- IBM, 28 years (management consulting, market development, headquarters planning)
- University teaching:

   Finland (AaltoU, Metropolia);
   Canada (OCADU, UToronto);
   PR China (TongjiU);
   UK (UHull); Japan (TiTech)

## Agenda

- A. Knowing better
- B. Systems thinking (one description)
- C. Traditions (some favoured)
- D. Contemporary approaches (in progress)
- E. Ongoing learning opportunities

### The *Ignorance Map* cautions physicians against overconfidence

### **Known Unknowns**

All the things you know you don't know

### **Unknown Knowns**

All the things you don't know you know

Marlys H. Witte, Ann Kerwin, and Charles L. Witte, The University of Arizona College of Medicine "Curriculum on Medical and Other Ignorance: Shifting Paradigms on Learning and Discovery", Memory Distortions and their Prevention, Margaret-Jean Intons-Peterson and Deborah L. Best, editors, Lawrence Erlbaum Associates, 1998

## **Unknown Unknowns** All the things you don't know you don't know **Errors**

All the things you think you know but don't

### **Taboos**

Dangerous, polluting or forbidden knowledge

### **Denials**

All the things too painful to know, so you don't



## If they can get you asking the wrong questions, they don't have to worry about answers (Thomas Pynchon)

Type 1 error False positive:

finding a (statistical) relation that isn't real

Type 2 error False negative:

missing a (statistical) relation that is real

Type 3 error **Tricking ourselves:** 

> Unintentional error of solving wrong problems precisely (through ignorance, faulty education or unreflective practice)

Type 4 error **Tricking others:** 

> Intentional error of solving wrong problems (through malice, ideology, overzealousness, self-righteousness, wrongdoing)

lan I. Mitroff and Abraham Silvers. 2010. Dirty Rotten Strategies: How We Trick Ourselves and Others into Solving the Wrong Problems Precisely. Stanford University Press.

# With known knowns in science eroding by systemic world changes, collective learning on why, how + when-where-whom gains value



[1] Ing, David, Minna Takala, and Ian Simmonds. 2003. "Anticipating Organizational Competences for Development through the Disclosing of Ignorance." In Proceedings of the 47th Annual Meeting of the International Society for the System Sciences. Hersonissos, Crete. http://systemicbusiness.org/pubs/2003\_ISSS\_47th\_Ing\_Takala\_Simmonds.html

Colloquial description:	Learning why	Learning how	Learning when, learning where, learning whom
Pursuits:	Uncovering universal truths	Instrumental rationality towards a conscious goal	Values in practice based on judgement and experience
Primary intellectual virtue:	Episteme	Techne	Phronesis
Translation / interpretation:	Science (viz. epistemology)	Craft (viz. technique)	Prudence, common sense
Type of virtue:	Analytic scientific knowledge	Technical knowledge	Practical ethics
Orientation:	Research	Production	Action
Nature:	Universal	Pragmatic	Pragmatic
	Invariable (in time and space)	Variable (in time and space)	Variable (in time and space)
	Context-independent	Context-dependent	Context-dependent

[2] Ing, David. 2013. "Rethinking Systems Thinking: Learning and Coevolving with the World." System doi:10.1002/sres.2229.

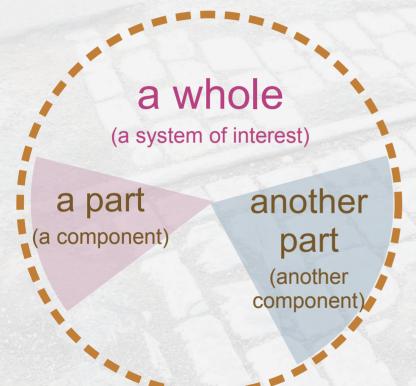
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# A system is a whole that cannot be divided into independent parts



- (1) Every part of a system has properties that it loses when separated from the system.
- (2) Every system has some properties its essential ones that none of its parts do.

# An environment of a system consists of all variables which can affect the system's state

an
a system can affect environmen
(of a system)

partially creates
a field

(2) An environment of a system is a set of elements and their relevant properties, which elements are not part of the system, but a change in any of which can produce a change in the state of the system.

(1) The state of a system at a moment in time is the set of relevant properties which the system has at that time.

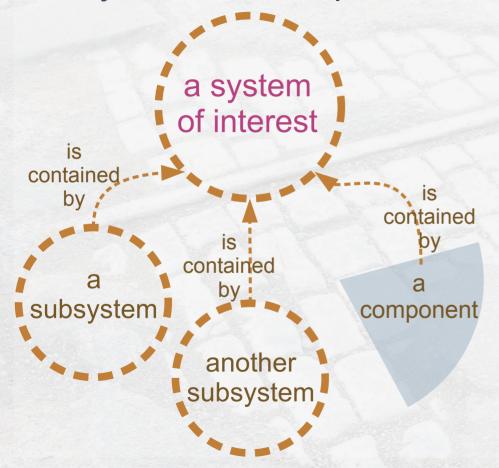
(of a system) (3) External elements which affect irrelevant properties of a system are not part of its environment

(4) Field centers on the environment in which the subject organization is embedded and which is partially creates.

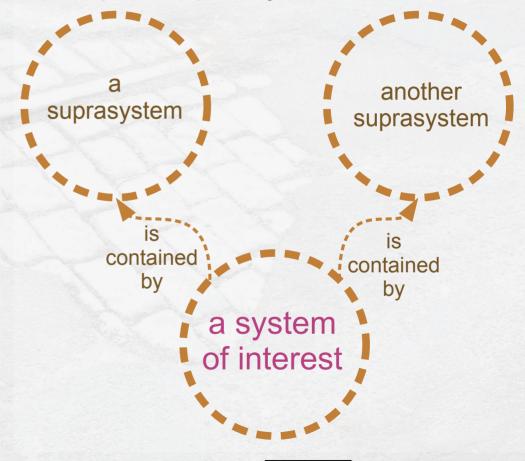
Ackoff, Russell L. 1971. "Towards a System of Systems Concepts." Management Science 17 (11): 661–671, (pp. 662-663)

Trist, Eric L. 1992. "Andras Angyal and Systems Thinking." In *Planning for Human Systems: Essays in Honor of Russell L. Ackoff*, edited by Jean-Marc Choukroun and Roberta M. Snow, 111–32. University of Pennsylvania Press. (p. 127)

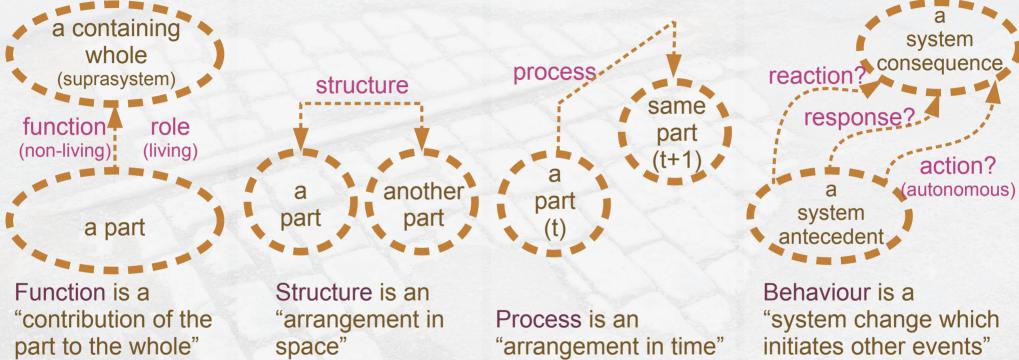
## A system can contain subsystems or components



## A system can be contained by multiple suprasystems



## Systems thinking is a perspective on parts, wholes, and their relations

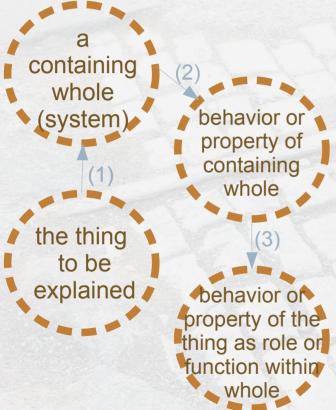


Ing, David. 2013. "Rethinking Systems Thinking: Learning and Coevolving with the World." Systems Research and Behavioral Science 30 (5): 527–47. Gharajedaghi, Jamshid. 1999. Systems Thinking: Managing Chaos and Complexity: A Platform for Designing Business Architecture. Elsevier Ackoff, Russell L. 1971. "Towards a System of Systems Concepts." Management Science 17 (11): 661–671.

October 2022

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## In authentic systems thinking, synthesis precedes analysis and the containing whole is appreciated



### Synthesis precedes analysis

- 1. Identify a containing whole (system) of which the thing to be explained is a part.
- 2. Explain the behavior or properties of the containing whole
- 3. Then explain the **behavior or properties** of the thing to the explained in terms of its role(s) or function(s) within its containing whole.

Ackoff, Russell L. 1981. Creating the Corporate Future: Plan or Be Planned For. New York: John Wiley and Sons, p. 16

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# There are the historical traditions of systems thinkers, from which we favour 3 categories, and add new sources

#### **Early cybernetics**

Gregory Bateson (1904-1980) Norbert Wiener (1894-1964) Warren McCulloch (1898-1969) Margaret Mead (1901-1978) W. Ross Ashby (1903-1972)

#### **General systems theory**

Ludwig von Bertalanffty (1901-72) Kenneth Boulding (1910-1993) Geoffrey Vickers (1894-1983) Howard Odum (1924-2002)

#### **System dynamics**

Jay Forrester (1918-2016) Donella Meadow (1941-2001) Peter Senge (1947-)

#### Soft & critical systems

C. West Churchman (1913-2004)
Russell Ackoff (1919-2009)
Peter Checkland (1930-)
Werner Ulrich (1948-)
Michael C. Jackson (1951-

#### **Later cybernetics**

Heinz von Foerster (1911-2002) Stafford Beer (1926-2002) Humberto Maturana (1928-) Niklas Luhmann (1927-1998) Paul Watzlawick (1921-2007)

#### **Complexity theory**

Ilya Prigogine (1917-2003) Stuart Kauffman (1939-) James Lovelock (1919-)

#### **Learning systems**

Kurt Lewin (1890-1947)
Eric Trist (1911-1993)
Chris Argyris (1923-2013)
Donald Schön (1930-1997)
Mary Catherine Bateson (1939-)

Source: Ramage, Magnus, and Karen Shipp. 2020. "Introduction to the First Edition." In *Systems Thinkers*, edited by Magnus Ramage and Karen Shipp, xiii–xx. Springer London. https://doi.org/10.1007/978-1-4471-7475-2, p. xvii

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#### **Practice theory**

Hubert Dreyfus (1929-2017) C. Fernando Flores (1943-) Étienne Wenger (1952-)

## **Ecological** anthropology

J.J. Gibson (1904-1979) Tim Ingold (1948-)

## Postcolonial & Chinese philosophy of science

Keekok Lee (1938-) François Jullien (1951-) John Law (1946-)

#### Service science

Richard Normann (1953-2003)

James C. Spohrer (1956-)

Gary S. Metcalf (1957-)

#### Systemic design

Harold G. Nelson (1943-) Birger Sevaldson (1953-) Peter H. Jones (1957-)

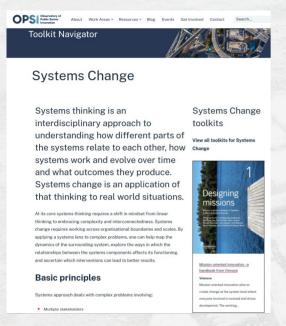
Source: Ramage, Magnus, and Karen Shipp. 2020. "Introduction to the First Edition." In *Systems Thinkers*, edited by Magnus Ramage and Karen Shipp, xiii–xx. Springer London. https://doi.org/10.1007/978-1-4471-7475-2, p. xvii



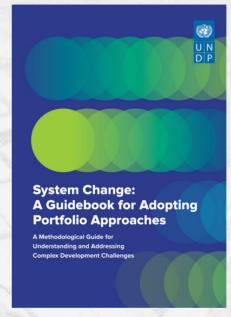
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## Which is/are system(s) change(s) c.f. not system(s) change(s)?









#### **OECD Observatory of Public Sector Innovation**

"... (rare) use" by governments of systems approaches towards making public services more effective and resilient"

(Cook & Tõnurist, 2017, p. 4).

#### **Stanford Social Innovation** Review

... a way for "policymakers, foundations.... a three phase methodology: (i) NGOs, and social enterprises tackling issues like poverty, preventable disease position; and (iii) transform ( and poor education" to "solve the root causes" of these intractable problems (Seelos & Mair. 2018, p. 35).

#### **United Nations Development Programme**

sense and frame: (ii) engage and Wellsch, 2022, p. 1)

#### Forum for the Future + McConnell Foundation

"What is systems change?" "... asked people attending and unable to attend to offer their definitions of systems change" (Birney & Riddell, 2018, p. 5)



# "Change as Three Steps" as attributed to Kurt Lewin is a "largely post-hoc reconstruction"; he never wrote "refreeze"



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legacy for change management

Kenneth G Brown University of Iowa, USA

#### Abstract

Kurt Lewin's 'changing as three steps' (unfreezing → changing → refreezing) is regarded by many as the classic or fundamental approach to managing change. Lewin has been criticized by scholars for over-simplifying the change process and has been defended by others against such charges. However, what has remained unquestioned is the model's foundational significance. It is sometimes traced (if it is traced at all) to the first article ever published in \*Humon Relotions. Based on a comparison of what Lewin wrocts about changing as three steps with how this is presented in later works, we argue that he never developed such a model and it took form after his death. We investigate how and why 'changing as three steps' came to be understood as the foundation of the fledgling subfield of change management and to influence change theory and practice to this day, and how questioning this supposed foundation can encourage innovation.

#### Keywords

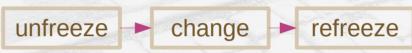
CATS, changing as three steps, change management, Kurt Lewin, management history Michel Foucault

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Downloaded from hum.expepub.com at Victoria Univ of Wellington on September 30, 2015

[Change as Three Steps] has come to be regarded both as an objective self-evident truth and an idea with a noble provenance [p. 3]





Unfreezing change as three steps | Sage Publishing | Youtube

### Lewin never wrote 'refreezing' anywhere.

As far as we can ascertain, the **re-phrasing of Lewin's freezing to 'refreezing'** happened first in a 1950 conference paper by **Lewin's former student Leon Festinger** (Festinger and Coyle, 1950; reprinted in Festinger, 1980: 14).

Festinger said that: 'To Lewin, life was not static; it was changing, dynamic, fluid. Lewin's unfreezing-stabilizing-refreezing concept of change continues to be highly relevant today'.

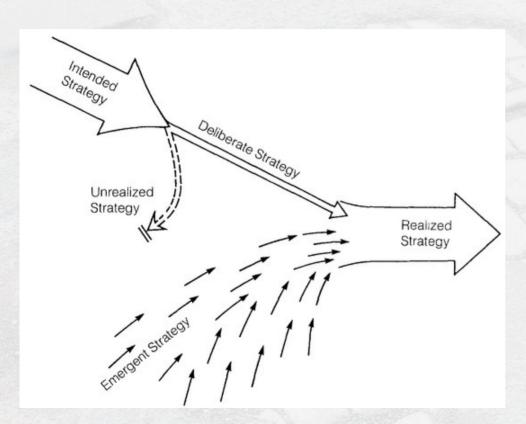
It is worth noting that Festinger's first sentence seems to **contradict** the second, or at least to contradict later interpretations of Lewin as the developer of a model that deals in static, or at least clearly delineated, steps.

Furthermore, Festinger misrepresents other elements; Lewin's 'moving' is transposed into 'stabilizing', which shows how open to interpretation Lewin's nascent thinking was in this 'preparadigmatic' period (Becher and Trowler, 2001: 33). [p. 5]

Cummings, Stephen, Todd Bridgman, and Kenneth G Brown. 2016. "Unfreezing Change as Three Steps: Rethinking Kurt Lewin's Legacy for Change Management."

Human Relations 69 (1): 33–60. https://doi.org/10.1177/0018726715577707.

# In contrast to strategy as *plan*, strategy as *pattern* in a stream of actions is defined by consistency in behavior, whether or not intended



To paraphrase Hume, strategies may result from human actions, but not human designs.

If we label
the first definition *intended* strategy
and the second *realized* strategy,
as shown in Figure 1, then we can distinguish
between

deliberate strategies,

where intentions that exists previously were realized, from

emergent strategies,

where patterns developed in the absence of intentions, or despite them (which went *unrealized*).

Mintzberg, Henry. 1987. "The Strategy Concept I: Five Ps For Strategy." California Management Review 30 (1): 11-24. https://doi.org/10.2307/41165263.



# Three works in 2022 reflect the current (i) doing, (ii) thinking, + (iii) making, in year 4 of 10 for the Systems Changes Learning Circle

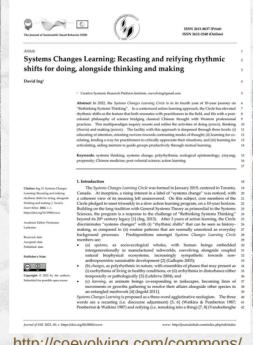
http://systemschanges.com/online/presentations

http://coevolving.com/commons/publications



http://systemschanges.com/online/presentations/20220304\_cfc

http://coevolving.com/commons/20220304 -systems-thinking-through-changes



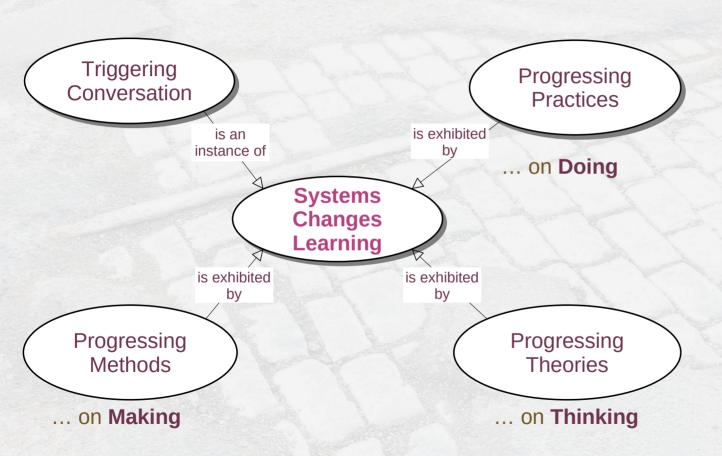
http://coevolving.com/commons/ 2022-07-recasting-and-reifying-r hythmic-shifts



http://coevolving.com/commons/2022-07-08-appreciating-systems-changes



# Systems Changes Learning initiated with Triggering Conversation exhibits (i) Doing (practices), (ii) Thinking (theories), + (iii) Making (methods)



#### **Object Process Language**

- Systems Changes Learning is physical and systemic.
- Triggering Conversation is physical and systemic.
- Triggering Conversation is instance of Systems Changes Learning,
- Systems Changes
   Learning exhibits
   Progressing Practices,
   Progressing Theories,
   and Progressing
   Methods.
- Progressing Practices is physical and systemic.
- Progressing Theories is informational and systemic.
- Progressing Methods is informational and systemic.

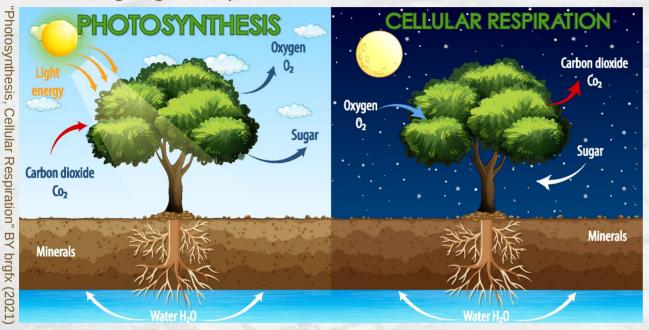
### With authentic systems thinking, synthesis precedes analysis

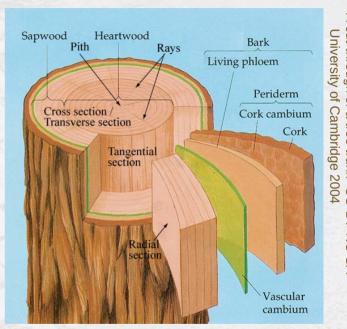
### Thinking synthetically

Placing together parts into wholes

### Thinking analytically

Loosening from wholes into parts

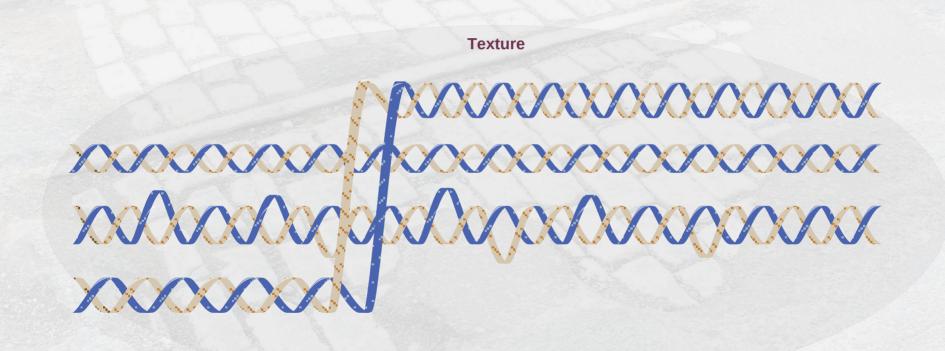




### Systems Changes Learning adds ... thinking dyadically ... over time

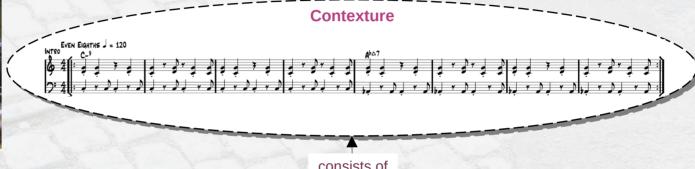
- e.g. the sun waxing (increasing in strength) and waning (decreasing in strength)
- Dyadic (yinyang waxing and waning) is not dualistic (e.g. sun, no sun)

Our attention is drawn to rhythmic shift(s) in the texture, as the line of the system of interest crosses over co-related systems of influence



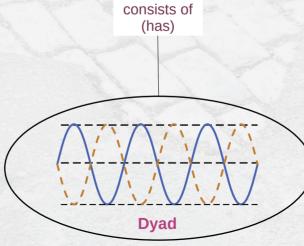
# Rhythms of a living system of interest weave into a contexture of co-related systems of influence





"Giom Perret at The Redeemer CC-BY David Ing 2018







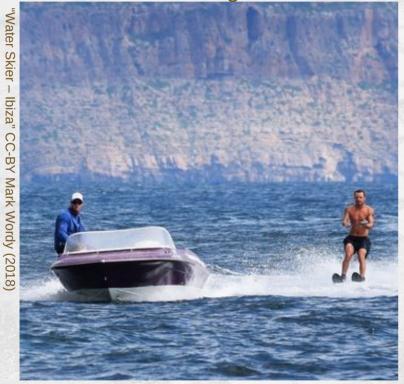
ti + Mike Muriey at -BY David Ing 2008

2018

### Mechanisms ⇒ causality in conditions. Living systems ⇒ propensity in conditions

### Water skiing, motion via causality

Motorboat towing

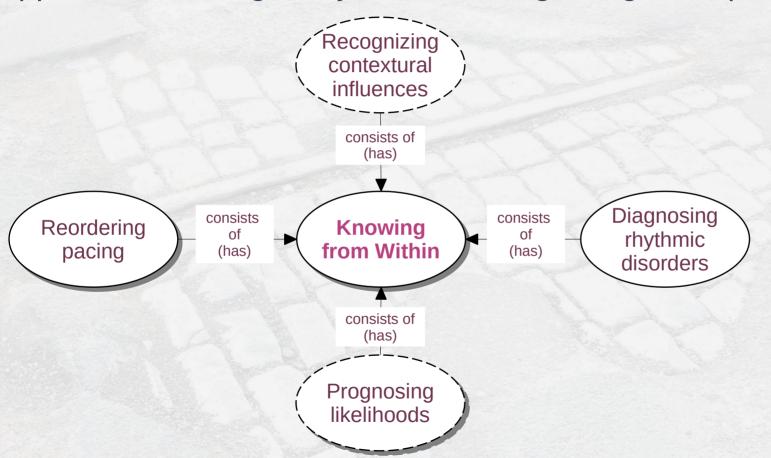


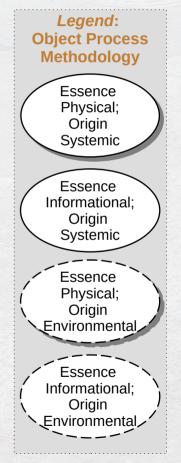


### Surfing, motion via prospensity

- Waves in the ocean
- Surfer on the board

# Systems Changes Learning centers on a hub of *knowing from within*, appreciated through a cycle of learning along four spokes





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# Centered in Toronto, the Systems Changes Learning Circle originates from CSI, OCADU SFI and Systems Thinking Ontario



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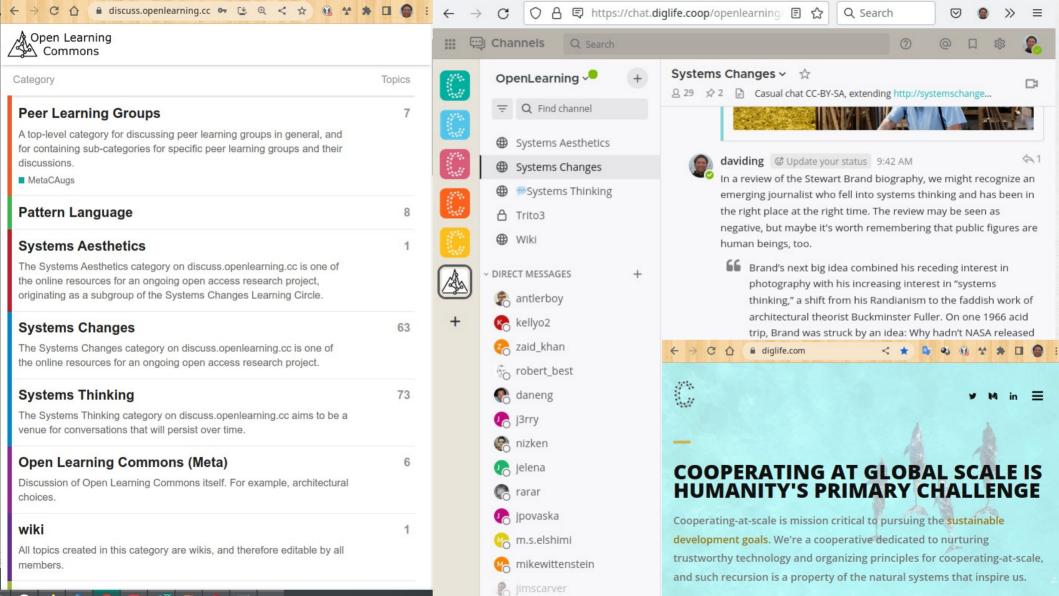
# Creative Systemic Research Platform Institute

is an institution aiming to promote research and development of non-profit projects. We focus on investigating the skills needed for Community Resilience, supported by ecological practices and systemic and creative learning.

Existing since 2017 as a non-profit research group, we evolved in December 2020 into the CSRP Institute.

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## Coevolving Innovations

in Business Organizations and Information Technologies

# Christopher Alexander, Horst Rittel, C. West Churchman

At U.C. Berkeley in the 1960s, Christopher Alexander, Horst Rittel and C. West Churchman could have had lunch together. While disciplinary thinking might lead novices to focus only on each of pattern language, wicked problems and the systems approach, there are ties (as well as domain-specific distinctions) between the schools.



Circa 1968-1970: Christopher Alexander, Horst Rittel, West Churchman

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Anshansicun: Whimsically residential area,... bit.ly/2jU







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